

# 25% production increase



As a dynamic tomato grower Den Berk carries concepts such as: innovation, sustainability and quality. In addition to a private cultivation of tomatoes Den Berk has its own packing facility. The company is constantly working to innovate their production process. Den Berk is one of the first pioneers in the horticultural world with a sustainable investment in antireflection and diffuse glass

*“ Since we have switched to the DTS-V and datamanager we have increased our production with 25 % with the same number of staff ”*

## Stijn Matth 

*First line- and productionmanager, Den Berk*

## Problem situation

In addition to the staff with permanent contracts Den Berk is working with a lot of seasonal workers with different origins. These workers may work a maximum number of days in the horticulture sector.

In Belgium this is imposed by the Government. Because of this legislation and the peak periods in the sector Den Berk is working with a lot of different employees, who every time need to be trained again.

Den Berk works with many different types of tomatoes. Each type of tomato varies in size and weight.

In practice, Den Berk has the experience that it is difficult for a lot of foreign employees to count to the right weight and to switch between the different types of tomatoes.

Before the DTS-V Den Berk worked with scales without software and LED bar. To note incorrect weighings the line manager had to notice it by himself. Besides that it took Den Berk at least 2 weeks to educate a foreign employee to a quick and accurate level of weighing.

## The weighing solution

Simplicity is a concept that had to stand central in the new production lines of Den Berk. To fulfil those needs and wants the unique intuitive LED bar of the DTSV was a good solution. Together with the executive board of Den Berk we looked for a correct interpretation for three new production lines with a linked software program. With the specially developed software module there is the possibility to read data out of each individual DTS-V. After installation there there was a direct profit due to the user friendliness and simplicity of the DTS-V. Where previously a long explanation was needed, now employees could immediately start weighing after a short instruction of half an hour. Also when there is a product change, the employees just have to follow the indication on the LED bar. “Now it takes us about 5 days to educate foreign employees to reach a good and accurate level and speed of weighing. The amount of time required for an employee to reach an efficient work rate has been halved through the use of DTS-V. “ Also the employees of Den Berk indicate that they can work much more quickly and accurately with the same number of staff since the installation of the DTS-V. “We can pack a lot more than before. If I compare it with our old scales, then I see an increase in production by 25 percent.”

